

### Instigator

The person who starts the discussion



I would like to start by saying...  
I think the first thing we should consider is...  
To begin with, let's talk about ...

### Clarifier

Makes things clearer and simplifies ideas by asking questions.



Would did you mean when you said...?  
Can you tell me more about ...?  
Does that mean that...?

### Summariser

Presents reflections on the discussion. May offer a conclusion or balanced assessment of the main points



In summary..  
Overall, the main points covered were...  
From today's discussion it is clear that...

### Builder

Develops, adds to and runs with an idea



Building on ..idea  
I would like to add...  
Linking to your ideas...

### Challenger

Disagrees with or presents an alternative argument



That's true but have you considered...?  
You mentioned...but what about ...?  
I hear what you are saying, but ...

### Prober

Digs deeper into the argument, asks for evidence or justification of ideas



What evidence do you have to support that?  
How does that support your argument?  
How did you come to that conclusion?